

CSA NEWS

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Estes Air Forwarding and CSA Software forge partnership to develop “best in class” web based global freight forwarding software.

Richmond, VA & Livonia, MI – Estes Air Forwarding, in preparation to expand and enhance its global air and ocean forwarding services, has partnered with CSA Software to implement CSA’s new web based software application – **World-Trak**. “This collaborative effort between our two companies will provide an innovative tool to manage all of the information needed for international and domestic freight forwarding in one complete software application,” said Scott Fisher, Executive VP & COO of Estes Air Forwarding.

Estes Air Forwarding, based in Richmond, VA, has positioned itself in the market as one of the fastest growing, global transportation solutions providers. **CSA Software**, based in Livonia, MI, has been providing software solutions for the freight transportation industry since 1982. **EDPS**, a full-service information technology consulting firm, is assisting Estes Air Forwarding with the implementation and integration of the software.

“Providing our customers with services that are truly unique in the industry required an information management system that just didn’t exist,” said Scott Fisher. “After an exhaustive search, we chose to work with CSA and provide input for additional domestic features and functionality for **World-Trak**. This product will interact seamlessly with all of our internal applications and will provide our customers and all other supply chain partners the information we need to manage our domestic and global transportation.”

“I have used CSA’s **AirTrak** software in domestic forwarding operations for over six years,” said Steve Mulloy, Vice President of Operations for Estes Air Forwarding. “The users have always found the application easy to learn and intuitive to use. **World-Trak** will be no different, and that is critical for a speedy implementation at our rapidly growing company.”

Chuck Schubert, CEO of CSA Software commented: “Since our inception, we have provided software solutions for the freight transportation industry. When Estes Air Forwarding asked us to submit a proposal for software that would meet their needs for the future, we were excited about the opportunity. We felt our newly developed state-of-the-art software, **World-Trak**, would be a great fit for Estes Air Forwarding’s needs – now and in the future. “

Nuno Valentine, Vice President of EDPS, remarked: “EDPS is proud to lend our knowledge and expertise to Estes Air Forwarding in the implementation of the software into their organization.”

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